TEAMING OPPORTUNITIES UNDER
THE TIPSS 2 ACQUISITION

The following companies have expressed an interest in either teaming with small or large business or are searching for teaming partners under the TIPSS 2 Acquisition. Please follow up directly with the companies below in planning your team composition. If you would like to be placed on the listing, please send an e:mail to jodie.paustian@ccmail.irs.gov and include the following information: (1) Company Name, (2) Company Address, (3) Company Phone & Fax Number, (4) Point of contact and e:mail address, (5) Business Size (SB, SDB, W/O, 8(a)), (6) Niche/Core Competencies, and (7) Teaming Interest (i.e., teaming with other small businesses only, with large businesses only, or with any kind of team or what types of core competencies of other small businesses do you need to round out the team).

AGCS, Inc.
91 Montvale Avenue
Stoneham, MA 02180-3616
(781) 279-2864, Fax: (781) 279-2865
POC: Barbara Robinson, e:mail - brobinson@agcsinc.com
SB, SDB, W/O
Core Competencies: (a) Information Systems and (b) Telecommunications Services Task Areas; specifically, (a) software and database design, development, & implementation, web site development and support, software engineering and integration support, and security planning and analysis support, systems integration and engineering, LAN design, software security certification and accreditation, and Internet support.
Teaming Interest: Teaming with either small or large businesses where we can fill a niche.

AMCon, LLC
Room 1-133, The CASE Center
2-212 CST, Syracuse University
Syracuse, NY 13244-4100
(315) 443-4471, Fax: (315) 443-4745
POC: Adam Cave, e:mail - acave@amconresearch.com
Small Business
Core Competencies: Document Conversion, SGML/XML Integration, Electronic Publishing Software Development
Teaming Interest: Teaming with any interested company regardless of size.

Aquas, Inc.
5480 Wisconsin Avenue, Suite 210
Chevy Chase, MD 20815
(301) 654-4000, Fax: (301) 654-4004
POC: Jerry Henwood, e:mail - Jerry_Henwood@aquasinc.com
SB, SDB, W/O
Core Competencies: Business Process Reengineering, Data & Process Modeling, Database Design and Development, Data Warehousing, Systems & Software Engineering, Technology Integration
Teaming Interest: Teaming with any interested company regardless of size.

Ardelle Technical
7002-N Little River Turnpike
Annandale, VA 22003
(703) 642-9050, Fax: (703) 642-2928
POC: Theresa Colucia, e:mail -
tcolucia@ardelle.com
Small Business
Core Competencies: IT Staffing Solutions
Teaming Interest: Teaming with any
interested company regardless of size.

The Bennett Group, Inc.
440 Benmar Drive, Suite 3360
Houston, TX 77060
(281) 272-2777, Fax: (282) 272-2922
POC: Jerry Bennett, e:mail -
jbennett@bengroup.com
Small Business
Core Competencies: Data Center
Management, Strategic Technology
Planning, Data Center Operations
Support, OS390 Technical Support,
Communications & Networking, OS390
to UNIX/NT Integration, IBM Platform
Architecture & Integration, Best
Practices Implementation, IT
Reengineering & Consolidations,
Management Consulting & IT Cost
Reduction Implementations.
Teaming Interest: Looking for teaming
partners in the following areas:
Operational Support Tasks - PC Install.
& Maint., UNIX systems Install. &
Maint., Help Desk Personnel & Support
Systems, Data/Key Entry, Media
Duplication. Operational & Management
Tasks - IV&V Support, Technical
Support for the Disabled, Process
Analysis Support, Work System Design &
Useability Labs Support, Privacy
Planning & Analysis Support.

Blue Chip Computers Company
1630 E. Stroop Road
Dayton, OH 45429
(937) 299-4594, Fax: (937) 298-5798
POC: David W. Dunn, Sr., e:mail -
DunnD@bluechip.com
SDB
Core Competencies: Networking Services,
System Security (security analysis,
planning, firewalls), Engineering Services
(telecommunications & software),
Certified Training for Novell &
Microsoft, Large scale document imaging
projects (document imaging & workflow),
& Project Management.
Teaming Interest: Taming with any
interested company regardless of size.

Bradley & Associates, Inc.
260 South Reynolds Street, #407
Alexandria, VA 22304
(703) 751-3416, Fax: (703) 751-5449
POC: Ezekiel Bradley, e:mail -
ZEBRADLE@prodigy.net
SB, SDB
Core Competencies: Database Consulting
specializing in Delphi Client Server
applications.
Teaming Interest: Teaming with any
interested company regardless of size.

Cairo Corporation
14102 Lotus Lane, Suite 1925
Centreville, VA 20120
(703) 684-0442, Fax: (703) 519-0366
POC: Raymond Roberts, e:mail -
raymond@cairocorp.com
SB, SDB, W/O
Core Competencies: Providing
experienced staff, Development using
CASE tools.
Teaming Interest: Teaming with any
interested company regardless of size.

CEM Consulting, Inc.
6 Clipstone Court
Baltimore, MD 21236
(410) 529-3707, Fax: (410) 529-7112
POC: Charles E. Martin, Jr., e:mail -
cem69@erols.com
Small Business
Core Competencies: FFS - Accounting
systems for government, LAN/WAN to
include CISCO routers, Windows NT &
Unix, Web Design, Y2K, IT/MIS needs,
Desktop & LAN/WAN help desk support,
4th/5th generation programming &
database design.
Teaming Interest: Teaming with any
interested company regardless of size.

The Centech Group, Inc.
4200 Wilson Blvd., Suite 700
Arlington, VA 22203
(703) 525-4444, Fax: (703) 525-2349
POC: Jonathan V. Galaviz, e:mail -
galavizj@centechgroup.com
SB, SDB, CMM Level 2 Certified
Core Competencies: Software
Development, Information Engineering,
Technical & Financial, Imaging &
Workflow.
Teaming Interest: Interested in being the
Prime Contractor and in finding other
small businesses as teaming partners.

CompuSensor Technology Corporation
352-C Christopher Avenue
Gaithersburg, MD 20879
(301) 990-1100, Fax: (301) 990-6640
POC: Andrew Yang, e:mail -
andyyang@cstcorp.com
SDB, 8(a)
Core Competencies: Database Design,
develop., admin., and maintenance,
Systems Integration and programming in
C, C++, Java, Visual Basic, Perl and Shell
Script, Object oriented analysis, design
and programming using CASE tools such
as Rational Rose.
Teaming Interest: Teaming with any
interested company regardless of size.

Computer Directions, Inc.
5489 Blair Road, Suite 400
Dallas, TX 75231
(214) 691-6000, Fax: (214) 363-4681
POC: Marjorie Smith, e:mail -
Marji@ComputerDirections.com
SB, SDB, W/O
Core Competencies: Computer/IT
Staffing.
Teaming Interest: Teaming with any
interested company regardless of size.

Computer Systems Management, Inc.
205 South Whiting Street, Suite 201
Alexandria, VA 22304
(703) 823-4300, Fax: (703) 823-4301
POC: Pat Jones, e:mail -
psjones@csmi.com
8(a)
Core Competencies: Database &
Application Devel., Web Technologies,
BPR, Electronic Data Interchange, E-
Commerce, Strategic Planning, Budget
Analysis, Requirements Analysis.
Teaming Interest: Teaming with any
company regardless of size for functional
areas (1) Information Systems & (4)
Operational Support Services.

CorTechs, Inc.
6531 Megills Court
Clifton, VA 20124
(703) 968-7021, Fax: (703) 968-8180
POC: Joel Steigman, e:mail -
joelps@cortechs.com
Small Business
Core Competencies: Leading software
productivity company selling &
supporting industry-leading software
development tools in automated software
testing, change management,
requirements management, configuration
management, project management.
Teaming Interest: Teaming as a
subcontractor with any company
regardless of size.

Cunningham Group, Inc.
101 Maiden Lane, Suite 301
New York, NY 10038
(212) 509-0393, Fax: (212) 509-0394
POC: Rose Cunningham, e:mail -
Cgipro@worldnet.att.net
8(a)/W/O
Core Competencies: Management
Services, Information System Services,
Operational Support Services, Business
Process Reengineering, Technical
Management, Complex Project Staffing.
Teaming Interest: Teaming as a
subcontractor with large or small
businesses.

DICHROMA, Inc.
6163 Fuller Court
Alexandria, VA 22310
(703) 921-1440, Fax: (703) 921-1450
POC: David Murphy, e:mail -
dmurphy@dichroma.com
SDB, W/O
Core Competencies: Network Operational
Support & Telecommunication Services.
Teaming Interest: Interested in being the
Prime Contractor and in finding other
small businesses as teaming partners.

Executrain of Washington, DC
1593 Spring Hill Road, Suite 610
Vienna, VA 22182
(703) 506-9800 x26, Fax: (703) 506-9875
POC: Brian Nagel, e:mail -
bnagel@executrain-dc.com
Small Business
Core Competencies: Computer Training
Teaming Interest: Teaming with any
company regardless of size.

GAI
1010 Cameron Street, Suite 101
Alexandria, VA 22314
(703) 836-0030, Fax: (703) 836-3174
POC: Brian Carey, e:mail - brian@gai-inc.com
Small Business
Core Competencies: Information Systems Task Area, and Telecommunications Services Task Area.
Teaming Interest: Teaming with any company regardless of size.

General Software Corporation
18 River Drive
Monroe, CT 06468
(203) 459-8053, Fax: (203) 459-1249
POC: Prakash Thakur, e:mail - prakash@gensoftusa.com
SB, SDB
Core Competencies: Mainframe: DBMS: IMS, DB2, SQL/DS, ADABAS, Access Methods: VSAM, VTAM, SQL, Languages: COBOL, PLI Assembler, Hardware: IBM 370, Enterprise S90, Operating System: MVS, VM/VSE.
PC: DBMS: MS SQL Server, Oracle, Sybase, MS Access, Paradox, Languages: C, C++, JAVA, MF Cobol, Hardware: Intel Based Processor, RISC 6000, Sun Microsystem, Operating Systems: DOS, Microsoft Windows 3.X, Unix, Windows 95 & NT, Internet: Website Devel., Client Server Technology: Power Builder, Visual C++ & Basic, Windows & Lotus Notes.
Teaming Interest: Teaming with any company regardless of size.

HCI Technologies, Inc.
11419 Sunset Hills Road, Suite 300
Reston, VA 20190
(703) 736-2617, Fax: (703) 736-3019
POC: Lew Blum, e:mail - lblum@hcitech.com
8(a)
Core Competencies: Telecommunications - Voice and Data, Enterprise Management, Training.
Teaming Interest: Teaming with any company regardless of size.

InfoTech Enterprises, Inc.
4900 Seminary Road, Suite 850
Alexandria, VA 22311-1811
(703) 671-1900, Fax: (703) 671-1901
POC: Shirley A. Courtney, e:mail - scourtney@infotech.org
8(a), SDB
Core Competencies: Systems, Software & Database Design, Development, Implementation, Object Oriented Methodology, Analysis, Design, & Programming, and Program Management Support.
Teaming Interest: Teaming with any company regardless of size.

Integrated System Support Associates, Inc., 629 Marcia Lane
Rockville, MD 20851
(301) 526-0229, Fax: (301) 279-9294
POC: John Chang, e:mail - jchang_issa@msn.com
8(a)
Core Competencies: Network Services, Software Engineering, Internet Tech., Network Security, Mainframe Services, including Database supports, Feasibility Studies, & AIS Security.
Teaming Interest: Teaming with any company regardless of size.

Logicon, Inc., a Northrup Grumman Company
2411 Dulles Corner Part, Suite 800
Herndon, VA 20171
(703) 713-0642, Fax: (703) 713-0606
POC: Marjorie Fullerton, e:mail-marjorie
_fullerton@ccmail.northgrum.com
Large Business
Teaming Interest: Will review
qualifications of all interested small
business concerns.

MNET Systems Corporation
9403 Hannahs Mill Drive, Suite 301
Owings Mills, MD 21117
(410) 356-0440, Fax: (410) 356-7595
POC: Ken Mosby, e:mail -
kmosby@mnet-computers.com
SDB
Core Competencies: Advance Technology
(LAN/WAN Connectivity),
Telecommunications Services.
Teaming Interest: Teaming with any
company regardless of size.

Moja
7900 Sudley Road, Suite 806
Manassas, VA 20109
(703) 369-4339, Fax: (703) 369-7449
POC: Cathy Welch, e:mail -
moja@patriot.net
SDB
Core Competencies: Full Life Cycle
Software Development/Design, Software
Engineering & Integration, Database
Design/Development, Independent
Validation & Verification Support,
Business Process Reengineering, Help
Desk/PC Technical Support.
Teaming Interest: Teaming with large
business as a subcontractor.

NetCom Data Corporation
2000 Century Plaza, Suite 109
Columbia, MD 21044
(410) 997-3500, Fax: (410) 997-9360
POC: Dr. R. Krish, e:mail -
R.Krish@wcom.com
SDB
Core Competencies: System Development,
installation, & support, Project
Management, Analysis, Database
Management, System Engineering &
Integration, Application Development, &
Data Center Operation & Maintenance.
Teaming Interest: Teaming with any
company regardless of size.

Newtek International, Inc.
6901 Old Keene Mill Road, Suite 406
Springfield, VA 22150-2802
(703) 451-3225, Fax: (703) 451-5950
POC: R.K. Pillai, e:mail -
pillai@newtek.net
SDB
Core Competencies: Full Life Cycle I-
CASE Tool, BPR & Process
Management, Repository Based
Requirement Management & Tracebility,
QA & Tool support IV&V.
Teaming Interest: Teaming with any
company regardless of size.

OMNI Engineering & Technology, Inc.
7921 Jones Branch Drive, Suite 530
McLean, VA 22102
(703) 827-8976, Fax: (703) 827-8977
POC: Neal Schmeidler, e:mail -
neal@omni-engineering.com
SB
Core Competencies: Workload Analyses,
Reengineering, Process Analysis, Quality
Management, Performance Measurement
Teaming Interest: Teaming with large
business as a subcontractor.

Quality Systems Management, Inc.
512 Maple Avenue West, Suite 201
Vienna, VA 22180-4228
(703) 242-9140x 3003, Fax: (703) 242-9144
POC: David L. Shillinburg, e:mail -
dshillin@qsmi.com
SB, Veteran-Owned
Core Competencies: LAN/WAN Network
Management, Database Development.
Teaming Interest: Teaming with any
company regardless of size.

RVJ International, Inc.
1421 Prince Street, Suite 410
Alexandria, VA 22314
(703) 519-7400, Fax: (703) 519-0868
POC: Catherine Robinson, e:mail -
crobinson@rvjintl.com
8(a), SDB
Core Competencies: IT Services &
Telecommunications Services.
Teaming Interest: Teaming with any
company regardless of size.

SAGA Software, Inc.
11190 Sunrise Valley Drive
Reston, VA 20191-5424
(703) 860-5050, Fax: (703) 391-8320
POC: Kevin Conboy, e:mail -
kevin.conboy@sagasoftware.com
Large Business
Core Competencies: Information Systems
Services, Organizational Management.
Teaming Interest: Providing
subcontractor support to a Prime
Contractor.

SAIC
5107 Leesburg Pike, Suite 2200
Falls Church, VA 22041
(703) 824-5907, Fax: (703) 824-8547
POC: Sonia A. Schmitt, e:mail -
Schmitts@456exs01.saic.com
Large Business
Teaming Interest: Interested in teaming
with small businesses in the area of
security engineering.

**Siemens Information and
Communications Networks (ICN), Inc.**
Campus Commons Drive
Reston, VA 20191
(703) 262-2667, Fax: (703) 262-3088
POC: Denis Stasulis, e:mail -
denis.w.stasulis@icn.siemens.com
Large Business
Core Competencies: Information Systems
& Telecommunications Solutions (HW &
SW), Call Center Integration,
Information Systems Analysis and Design
Teaming Interest: Teaming with any
interested company, disadvantaged, small
or large.

**Technology Management & Integration
Company (TMIC)**
3800 Rectortown Road
Marshall, VA 20115
POC: e:mail - TMIC@erols.com
SB/W/O
Core Competencies: Program Planning,
Project Management, Facility Design,
Cost/Schedule/Performance
Measurement, Financial Analysis,
Engineering Economics, LAN/WAN
Design, Engineering/Operations Support,
Computer Aided Design & Drafting,
Graphics & Documentation Support.
Teaming Interest: Teaming with any
company regardless of size.